

# The Package

Newsletter SCHÜTZ DSL

11/2006

## WELCOME!

We realise that this latest instalment of "The Package" is somewhat later than usual but as you will see in the issue, we have all been busy here at SCHÜTZ DSL. Not only do we have the highly anticipated opening ceremony of our Malaysian factory approaching shortly, but we also are excited to announce new production of the SCHÜTZ ECODRUM F1 tight head plastic drum at our Melbourne manufacturing plant.

This issue sees us saying goodbye to some familiar faces and welcoming new ones. Also included in this issue, is our regular technical piece and other exciting happenings at SCHÜTZ DSL.

We hope you enjoy the read!

## SCHÜTZ DSL

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*The Nilai, Malaysian plant*

## It's Official...

**Thursday November 30th is the confirmed date of the Official opening of our new manufacturing facility in Nilai, Malaysia. We are honoured that Dato' Seri Utama Mohamad Haji Hasan, Chief Minister for Negeri Sembilan Darul Khusus, will attend and officiate the opening.**

Also, attending the ceremony will be dignitaries from SCHÜTZ locations worldwide, including founder and inventor of the SCHÜTZ IBC, Mr Udo Schütz, a number of Malaysian officials, as well as many of our important customers from around the region. The event represents a significant milestone for the Company as SCHÜTZ DSL continues to extend its footprint of quality industrial packaging products and services across the whole of South East Asia. Of course you will be able to read all about the opening in the next issue of the newsletter.

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[www.schuetzdsl.com](http://www.schuetzdsl.com)

# Farewell Felice

Earlier this year, we farewelled a loyal and long standing member of the SCHÜTZ DSL team, Mr Felice Petta. Felice started with the Company in April 1970, when it was "Drum Services WA Pty Ltd", and has been a valuable member of the team for a staggering 36 years since that time.

Felice's role was primarily a company truck driver, but he also undertook the role as lead foreman on occasion. Felice was renowned for his vast knowledge of the steel drum reconditioning facility in Western Australia, and could operate any piece of machinery in the Fremantle factory. He will be greatly missed from the team, and the Company wish him and his wife Lucy, all the best for a well earned retirement.

**Thank you Felice!**



*Felice at his farewell with WA State Manager, Mike Dowsett.*

# New Name, New Look

Some of you may have already noticed the impressive new SCHÜTZ DSL advertisement as part of a campaign aimed to establish our new company name and corporate logo.

The new advertisement which depicts a SCHÜTZ IBC being 'filled' with the generic liquid product, is simple yet effective in identifying the IBCs' key attributes.

The new advertisements will be implemented across Australia, New Zealand and S.E. Asia in selected specialist trade publications over the next 12 months.



**New to the ASEAN region.  
Proven across the world.  
SCHÜTZ ECOBULK.**



With the SCHÜTZ ECOBULK you can rely on a transport container that is absolutely safe, cost effective and space saving. The SCHÜTZ ECOBULK is globally compatible because of standardised dimensions, guaranteeing optimal handling. And it's made right in Malaysia. Follow the lead of top global food, pharmaceutical, chemical and petrochemical companies. Use SCHÜTZ packaging systems to transport your products.

Interested? Come see for yourself at [www.schuetzdsl.com](http://www.schuetzdsl.com)

**SCHÜTZ**  
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## Across the Tasman

**It's been a while since we have included news from our NZ office, but that doesn't mean it's been quiet!**

SCHÜTZ DSL recently exhibited at New Zealand's major packaging event "Foodtech Packtech", which took place between the 17th and 19th October at the ASB Showgrounds in Auckland. The event – which is held every two years – is the highlight on the food processing and packaging calendar and involved a wide range of industries. SCHÜTZ DSL showcased its range of SCHÜTZ ECOBULK IBC's, including the new security layer MX-EX-EV, ideal for the food and beverage industry.

If you are a customer in New Zealand and would like more information please contact [michael.l@schuetzdsl.com](mailto:michael.l@schuetzdsl.com).

## Fresh Face for Melbourne

**We would like take this opportunity to welcome and introduce our new Sales Manager for Victoria, South Australia and Tasmania, Mr Jason King.**

Jason brings with him over 15 years experience in the polymer and film packaging industry, particularly in sales. His depth of understanding has seen him develop a keen interest in the plastics industry. This is a valuable insight not only for SCHÜTZ DSL, but also for our customers as they gain access to his expertise and experience. Jason is a keen 'master of all

sports' including golf and fishing not to mention a connoisseur in the kitchen.

If you would like to contact Jason please do so at [jason.k@schuetzdsl.com](mailto:jason.k@schuetzdsl.com) or on 0439 751 480.



## SVR Valve Breakthrough!

**SCHÜTZ DSL has developed an innovative new drum valve, which is set to replace our previous CypherCo product range.**

The new plastic valve – with a name yet to be announced – has been designed & manufactured by SCHÜTZ DSL in Australia and is ideal for all SVR (Small Volume Refillable) containers, especially those used in the agricultural chemical industry.

The valve is compatible with the industry standard dry break couplers used in the Australian agricultural chemical industry.

The new valve offers many benefits over its competitors, with substantially greater strength through its improved design and increased material wall

thickness. The valve is significantly more reliable than other models on the market, through improvements made to the design of the outer seal. In addition, the date of manufacture will be stamped on all units, which allows users to assess life span.

The other great news for customers is that the valve will cost significantly less than its stainless steel counterpart, whilst also offering superior reliability and harder wearing features when compared against similar plastic valves.

With a life span of 5 years, the new valve is set to become a popular choice at a very affordable price. To find out more information please contact your nearest SCHÜTZ DSL sales team.



*New SVR valve from SCHÜTZ DSL*

# PE Perfection has arrived!!!

**Last year we brought you news of the new 220 litre polyethylene (PE) drum developed by SCHÜTZ engineers in Germany. We are excited to announce that the first of these innovative 220L F1 PE tight head drums have now been manufactured by SCHÜTZ DSL from the manufacturing facility in Melbourne, Australia**



*First PE drum being leak tested in Melbourne.*

The F1 220L ECODRUM, is considered an ideal form of packaging for many industries, particularly the agricultural chemical market due to specific adaptations that have been made to the design to accommodate the packaging of chemical substances. These modifications mean there is now improved chemical resistance and outstanding stiffness with an increased drop durability of 3 metres, compared to the traditional steel drum. Also, the PE means no corrosion, rust or lacquer damage either externally or internally.

The new F1 tight head drum has other advantages over the traditional 44 gallon steel drums. These include, increased filling capacity (9%) and a lower weight per packaging unit, i.e. 8.5 kg PE versus 18-20 kg steel, which makes handling easier, whilst still offering the same stacking and storage benefits for overall better productivity.

Production of the new F1 220L ECODRUM by SCHÜTZ DSL will allow customers across Australia, New Zealand and the South East Asian region to access this new technology.

For more information about the new SCHÜTZ 220L F1 tight head drum please contact your nearest SCHÜTZ DSL location or visit [www.schuetzdsl.com](http://www.schuetzdsl.com).

Technical Data	
<b>Drum Type</b>	F1220I
<b>Nominal Capacity</b>	220l
<b>External Height</b>	935mm
<b>External Diameter</b>	581mm
<b>Compression Resist</b>	25,000N
<b>Total Weight</b>	8.0kg
<b>UN Certification</b>	UN 1H1/Y1.9/200

